

BALANCE SHEET

At as 30 Sep 2010

Unit: VND

ASSETS		Code	Note	Ending Balance	Beginning Balance
A. SHORT-TERM ASSETS (100=110+120+130+140+150)		100		837,782,936,702	712,661,762,325
I. Cash and cash equivalents		110		93,547,555,212	129,159,176,518
1. Cash		111		93,547,555,212	129,159,176,518
2. Cash equivalents		112			
II. Short-term financial investments		120		-	-
1. Short-term investments		121			
2. Provision for devaluation of short-term security investments		129			
III. Receivables		130		134,613,982,466	76,177,909,493
1. Trade accounts receivables		131		57,141,300,364	57,312,578,834
2. Advances to suppliers		132		77,764,187,910	20,497,468,468
3. Short-term internal receivables		133			-
4. Receivable in accordance with contracts in progress		134			
5. Other receivables		135		4,081,544,366	2,740,912,365
6. Provision for short-term bad receivables		139		(4,373,050,174)	(4,373,050,174)
IV. Inventories		140		596,708,936,084	494,259,817,419
1. Inventories		141		596,708,936,084	494,259,817,419
2. Provision for devaluation of inventories		149			
V. Other short-term assets		150		12,912,462,940	13,064,858,895
1. Short-term prepaid expenses		151		49,200,000	
2. VAT deductible		152		4,348,822,469	2,625,072,528
3. Tax and accounts receivable from State budget		154			
4. Other short-term assets		158		8,514,440,471	10,439,786,367
B. LONG-TERM ASSETS (200=210+220+240+250+260)		200		347,155,968,857	336,650,945,736
I. Long-term receivables		210		72,388,667,930	72,388,667,930
1. Long-term receivables from customers		211		72,388,667,930	72,388,667,930
2. Capital receivable from subsidiaries		212			
3. Long-term inter-company receivables		213			
4. Other long-term receivables		218			
5. Provision for long-term bad receivable (*)		219			
II. Fixed assets		220		272,252,863,767	261,836,033,365
1. Tangible fixed assets		221		257,738,300,109	251,357,374,123
- Historical cost		222		496,538,428,969	459,867,681,866
- Accumulated depreciation		223		(238,800,128,860)	(208,510,307,743)
2. Finance leases fixed assets		224		-	-
- Historical cost		225			
- Accumulated depreciation		226			
3. Intangible fixed assets		227		4,506,626,633	4,605,329,101
- Historical cost		228		4,921,944,479	4,921,944,479
- Accumulated depreciation		229		(415,317,846)	(316,615,378)
4. Construction in progress expenses		230		10,007,937,025	5,873,330,141
III. Property investment		240		-	-
- Historical cost		241			
- Accumulated depreciation (*)		242			
IV. Long-term financial investments		250		-	-
1. Investment in subsidiaries		251			
2. Investment in joint-venture		252			
3. Other long-term investments		258			
4. Provision for devaluation of long-term finance investment		259			
V. Other long-term assets		260		2,514,437,160	2,426,244,441
1. Long-term prepaid expenses		261		2,514,437,160	2,426,244,441
2. Deferred income tax assets		262			
3. Others		268			
VI. Goodwill		269		-	-
TOTAL ASSETS		270		1,184,938,905,559	1,049,312,708,061
CAPITAL SOURCE					
		Code	Note	Ending Balance	Beginning Balance
A. LIABILITIES (300= 310+330)		300		750,090,960,423	618,725,153,900
I. Short-term liabilities		310		702,165,313,937	573,956,037,686
1. Short-term borrowing and debts		311		607,509,646,005	466,799,651,625
2. Trade accounts payable		312		28,188,531,719	45,653,473,886
3. Advances from customers		313		8,401,317,559	4,729,544,688
4. Taxes and liabilities to State budget		314		8,238,570,849	7,889,142,089
5. Payable to employees		315		38,982,306,145	33,763,844,963
6. Payable expenses		316		1,647,057,409	4,608,581,121
7. Accounts payables		317			
8. Payable in accordance with contracts in progress		318			

9. Other short-term payables	319		9,197,884,251	10,511,799,314
10. Provision for short-term liabilities	320			
11. Bonus and welfare fund	323			
II. Long-term liabilities	330		47,925,646,486	44,769,116,214
1. Long-term accounts payables-Trade	331			
2. Long-term accounts payables-Affiliate	332			
3. Other long-term payables	333			
4. Long-term borrowing and debts	334		47,899,451,841	44,748,046,214
5. Deferred income tax	335			
6. Provision for unemployment allowance	336		26,194,645	21,070,000
7. Provision for long-term liabilities	337			
B. OWNER'S EQUITY (400= 410+430)	400		434,847,945,136	430,587,554,161
I. Capital sources and funds	410		419,205,662,830	413,512,581,855
1. Paid-in capital	411		115,000,000,000	115,000,000,000
2. Capital surplus	412		175,056,500,000	175,056,500,000
3. Other capital of owner	413			
4. Treasury stock	414			
5. Assets revaluation difference	415			
6. Foreign exchange difference	416			254,823,809
7. Investment and development fund	417		52,691,122,748	52,691,122,748
8. Financial reserve fund	418		9,000,488,707	9,000,488,707
9. Other fund belong to owner's equity	419			
10. Retained profit	420		67,457,551,375	61,509,646,591
11. Capital for construction work	421			
II. Budget sources	430		15,642,282,306	17,074,972,306
2. Bonus and welfare fund	431		15,642,282,306	17,074,972,306
3. Budget for fixed asset	433			
C. MINORITY INTEREST	439			
TOTAL RESOURCES	440		1,184,938,905,559	1,049,312,708,061

OFF BALANCE SHEET ITEMS

Items	Code	Note	Ending Balance	Beginning Balance
1. Operating lease assets		24	0	0
2. Goods held under trust or for processing			29,641,063,849	29,641,063,849
3. Goods received on consignment for sale			0	0
4. Bad debts written off			2,038,859,473	2,038,859,473
5. Foreign currencies:				
+ USD				
+ EUR				
6. Subsidies of state budget			0	0

INCOME STATEMENT

Quarter 3/ 2010

Unit: VND

Items	Code	Note	Quarter 3		Accumulation	
			Current year	Previous year	Current year	Previous year
1	2	3	4	5	6	7
1. Sales	01		343,090,611,393	243,671,448,112	990,915,817,657	722,395,169,560
2. Deductions	02		1,373,406,991	2,099,499,514	4,421,168,771	2,520,444,196
3. Net sales and services	10		341,717,204,402	241,571,948,598	986,494,648,886	719,874,725,364
4. Cost of goods sold	11		263,138,992,109	186,844,066,033	782,882,951,214	558,860,418,297
5. Gross profit	20		78,578,212,293	54,727,882,565	203,611,697,672	161,014,307,067
6. Financial income	21		387,514,990	542,572,884	3,587,355,051	1,183,075,932
7. Financial expenses	22		16,759,881,177	8,037,314,472	47,391,286,952	30,866,369,977
<i>Include: Interest expense</i>	23		14,037,790,449	6,686,048,393	34,001,198,578	2,929,259,983
8. Selling expenses	24		36,438,142,890	25,057,738,226	91,475,680,490	70,585,910,343
9. General & administrative expenses	25		10,137,529,643	9,658,284,289	29,883,845,264	28,555,841,131
10. Net operating profit	30		15,630,173,573	12,517,118,462	38,448,240,017	32,189,261,548
11. Other income	31		43,000,000		148,966,364	
12. Other expenses	32					
13. Other profit	40		43,000,000	-	148,966,364	-
14. Profit or loss in joint venture	45					
15. Profit before tax (50=30 + 40)	50		15,673,173,573	12,517,118,462	38,597,206,381	32,189,261,548
16. Current corporate income tax expenses	51		3,908,618,394	3,129,279,616	9,649,301,596	8,047,315,388
17. Deferred corporate income tax expenses	52					
18. Profit after tax (60=50 - 51 - 52)	60		11,764,555,179	9,387,838,846	28,947,904,785	24,141,946,160
18.1 Profit after tax of minorities	61					
18.2 Profit after tax of the parent company's shareholders	62					
19. EPS (VND/share)	70		1019.64	816.33	2517.21	2099.30

CASH FLOW STATEMENT

As at Mar 31th, 2010 (Indirect method)

Unit: VND

Items	Code	Note	the first 9 months 2010
I. CASH FLOWS FROM OPERATING ACTIVITIES:			
1. Profit before tax	01		38,597,206,381
2. Adjustment in accounts			
Fixed assets depreciation	02		60,884,348,638
Provisions	03		30,388,523,585
Unrealized foreign exchange difference loss/gain	04		
Loss/gain from investments	05		(3,505,373,525)
Interest expenses	06		34,001,198,578
3. Operating profit before the changes of current capital	08		99,481,555,019
Changes in accounts receivable	09		(56,510,727,077)
Changes in inventories	10		(102,449,118,665)
Changes in trade payables	11		(12,364,487,896)
Changes in prepaid expenses	12		(137,392,719)
Paid interest	13		(33,938,198,578)
Paid corporate income tax	14		(9,848,531,830)
Other receivables	15		2,780,824,225
Other payables	16		(5,957,845,641)
Net cash provided by (used in) operating activities	20		(118,943,923,162)
II. CASH FLOWS FROM INVESTING ACTIVITIES:			
1. Cash paid for purchase of capital assets and other long-term assets	21		(41,179,138,040)
2. Cash received from liquidation or disposal of capital assets and other long-term assets	22		144,666,364
3. Cash paid for lending or purchase debt tools of other companies	23		
4. Withdrawal of lending or resale debt tools of other companies	24		
5. Cash paid for joining capital in other companies	25		
6. Withdrawal of capital in other companies	26		
7. Cash received from interest, dividend and distributed profit	27		3,505,373,525
Net cash used in investing activities	30		(37,529,098,151)
III. CASH FLOWS FROM FINANCING ACTIVITIES:			
1. Cash received from issuing stock, other owners' equity	31		
2. Cash paid to owners' equity, repurchase issued stock	32		
3. Cash received from long-term and short-term borrowings	33		685,060,668,147
4. Cash paid to principal debt	34		(541,199,268,140)
5. Cash paid to financial lease debt	35		
6. Dividend, profit paid for owners	36		(23,000,000,000)
Net cash (used in) provided by financing activities	40		120,861,400,007
Net cash during the period	50		(35,611,621,306)
CASH AND CASH EQUIVALENTS AT BEGINNING OF YEAR	60		129,159,176,518
Influence of foreign exchange fluctuation	61		
CASH AND CASH EQUIVALENTS AT END OF YEAR	70		93,547,555,212